

## **DONN LeVIE JR.**

Donn LeVie Jr. has been showing audiences how to get heard, get noticed, and get results throughout his 33-year career. He has led and managed people and projects for NOAA, Phillips Petroleum, Fisher Controls, Motorola, and Intel Corporation. He was also an adjunct faculty member with the University of Houston.

Donn is a member of the National Speakers Association and the Association of Certified Fraud Examiners, where he holds the Certified Fraud Examiner designation. He is a Senior Fellow with the Management & Strategy Institute.

Donn is the author of 5 books, including Confessions of a Hiring Manager Rev. 2.0 and Strategic Career Engagement, both of which were winners of the International Book Award and the Global eBook Award.

# **CONTACT**

# **BOOK A CALL WITH DONN**

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# LEADERSHIP INFLUENCE EXCELERATOR

# 90-Day Virtual 1:1 Coaching and Mentoring

### **OVERVIEW**

The **Leadership Influence Accelerator** is a 1-on-1 leadership intensive for boosting your team's successful engagement, better positioning of your authority, and building your sphere of influence. If you are in a client facing role, then this will also help you with converting vendors, prospects, and contacts into clients and customers. We start you off strong and give you the strategies, tactics, and tools to establish your strong leadership presence, and to effect positive change in your organization.

The program is an intensive 1-on-1 mentoring experience for corporate professionals at the director level and above, and other leaders who want a reliable, scalable, and proven roadmap to help them, their organization, or their teams get heard, get noticed, and get results.

### **HOW THE PROGRAM WORKS**

You meet with Donn LeVie privately via ZOOM for regularly scheduled sessions to review progress, process issues, answer questions, and remove obstacles, plan immediate next action, and establish new habits that will impact your influence and persuasion in all areas of your life.

Everything (from big-picture strategy to day-to-day tactics and execution) is custom-tailored around your strengths, personal preferences, and the needs of your particular business or situation.

## **PARTIAL LIST OF RESULTS CLIENTS HAVE RECEIVED**

- Create a value-first leadership platform
- Establish your internal thought leadership and niche focus so that you
  overcome others' resistance to your ideas, eliminate silos and turf wars, egos
  and other unproductive nonsense
- Integrate a step-by-step process to establish trust, familiarity, likeability to gain acceptance for your initiatives, proposals, and decisions
- Look boldly beyond perceived limits
- Think beyond the obvious options
- Formulate a bold vision that informs and compels follow-up actions
- Overcome the self-talk that holds you back
- Develop an influence and persuasion roadmap to direct future actions
- Build spheres of influence in different social media channels
- Fine-tune presentations to get buy-in for internal projects, win more budget internally for your initiatives, get more C-Suite attention
- Strategies for being an influential presenter and speaker at national meetings and conferences to initiate your thought leadership growth
- Brand, package, and distribute your expertise in various media